

Banking on a Winner

"I highly recommend this product – ESET seamlessly integrated AV protection into our IT environment, and is as reliable as a good friend, especially in times of great need."

– Darlene Libiszewski, Senior Vice President, Information Technology



COMPANY

Darlene Libiszewski is the Senior Vice President of Information Technology for Chicopee Savings Bank, a community savings bank offering personal and commercial services, SBA lending, remote deposit, cash management, electronic banking, mortgages and other financial services for western Massachusetts and northern Connecticut. In business since 1854, Chicopee has eight branches, with the latest opening in January 2009.

A TIME FOR CHANGE

Libiszewski oversees the security and technology needs of approximately 200 users across both Windows and Novell platforms. Eighteen months ago she was using a combination of Symantec and Webroot to protect her users and network from viruses, spyware and spam.



However, when it came time to renew, Libiszewski wanted to consolidate her two AV products into one, and decided to evaluate some solutions that would be reliable, yet less taxing on her network and desktop performance.

Acting on a tip from Karol (Kai) Kuczaj, a technician at Chicopee Savings Bank, Libiszewski decided to include ESET NOD32® Antivirus in her evaluation.

"I had never heard of ESET until Kai, my technician, suggested we include it in our evaluations. Despite my initial skepticism, ESET ranked highest on our scorecard, and had the backing of very credible references."

GETTING STARTED

Deploying the product was Kai's responsibility, who remarked "the process was quite simple and efficient. With Windows systems, we initially deployed an MSI package with a script, and later managed deployments to existing and new computers via the ESET console. Roughly 97% of Windows systems were protected by ESET NOD32 within minutes of initiating the deployment."

WHAT IMPROVEMENTS DID YOU NOTICE?

"The first noticeable improvement was lower CPU utilization on desktops, even during scanning," said Kai (Kuczaj). Continues Libiszewski, "In addition, deployment, definition updates and scanning are transparent to the end users, yet informative enough to provide them the confidence that their definitions are current and ESET is constantly working to protect our environment."

Quick Facts	
Company name:	Chicopee Savings Bank
Location:	Chicopee, Massachusetts, USA
Industry:	Banking & Finance



ESET NOD32 Antivirus — Business Edition

The ultimate solution for your computer security

Comprehensive, proactive protection is crucial in a business environment. ESET NOD32 Antivirus helps business protect its most valuable data from malware and hacker attacks.

In this era of cost savings analysis, Chicopee even has ROI associated with the switch to ESET, including:

- Savings of \$2,500 in annual license fees by consolidating antivirus and anti-malware solutions
- Annual renewals often include three extra months, providing 15 months of AV/Malware coverage while saving \$1,200 annually
- Additional savings via multi-year licensing

HOW IS THE MANAGEMENT CONSOLE?

"It's outstanding! As the department head, I want to review a dashboard that assures me our assets are being protected with one quick look," said Libiszewski. "However, when more analysis is needed, ESET Remote Administrator provides the IT team the details they need to research and resolve anything that is working less than perfectly."

WHAT WOULD YOU TELL ANOTHER IT DIRECTOR CONSIDERING ESET?

"I would ask them if they need one less headache, and assuming they agree, I would highly recommend this product – ESET seamlessly integrated AV protection into our IT environment, and is as reliable as a good friend, especially in times of great need."

ESET @ work	
Customer Problem	ESET Solution
Slow updates	Fast updates, low CPU utilization
Cumbersome management	Easy-to-deploy, centrally managed
Running two AV programs	One, consolidated solution

