



:: Case Study

IT Services – Elbacom

ESET NOD32 Antivirus – Business Edition



Quick Facts	
Company name:	Elbacom
Location:	Pamhagen, Austria
Industry:	IT Services

One of EU's Fastest Growing Companies Adopts ESET as a Corporate Standard

Pamhagen, Austria – Elbacom, one of EMEA's largest and fastest-growing Windows[®] Embedded Systems Microsoft[®] Partners relies on ESET NOD32[®] Antivirus when executing its "IQ - Intelligence Quality / All in One Solution" and "Service with No Limits" philosophies.

How it Began

Elbacom has been with ESET since May 2006 because, as IT manager Mr. Herbert Täubler puts it, "We need a compact software program that does what it says and consumes no noticeable resources. What is most important is that it be invisible. When a small pop-up window appears confirming database update, it is good to know it is present. Yet I also like how I do not need to close the window — it disappears on its own again. It is a good middle path ESET takes, providing information you need, but not disturbing your work. This speaks to the quality of the product.

"Before deciding on ESET, we tested it thoroughly in our headquarters and also relied on the test results of Greco, an IT integrating company in Maribor, Slovenia and ESET Partner." After evaluating four products — Norton Antivirus, Panda Antivirus, Trend Micro and ESET NOD32 Antivirus — Greco settled on ESET, for the following reasons:

- Satisfied and surpassed Elbacom's baseline security requirements
- Very fast with almost no noticeable system slowdown
- Has the least impact on productivity (compiling, development tools, system loading, etc.)
- Has almost no GUI messages

Anything to Add?

Mr. Täubler expands on his reasons for choosing ESET. "It is small, fast, reliable, lightweight, user-friendly and updates itself easily. We tried the 30-day trial of ESET NOD32 Antivirus and because of our corporate decision to make ESET our security standard, we proceeded with no negative feedback. As long as the main features of the product remain intact, there will be no talk of change. We are currently creating VPN connections to all of our daughter companies. After this is completed, we will consider implementing ESET's Remote Administrator tool. "It is imperative that our company offers its services 24 hours a day, 365 days a year. ESET turned out to be the logical security solution for us and delivers continual ROI by allowing us to continue providing high quality services to our customers," said Täubler.



ESET @ work	
Customer Problem	ESET Solution
Bloated software consumes significant CPU resources	Lightweight system footprint, minimal CPU usage
Slow performance, cost factor for the team	Dramatic improvement in performance
Computers "still not acting right"	Detected malware left resident by other AV product scans

"We need a compact software program that does what it says and consumes no noticeable resources." — Herbert Täubler, IT Manager



Corporate Headquarters

ESET, spol. s r.o. Aupark Tower 16th Floor Einsteinova 24 851 01 Bratislava Slovak Republic Tel. +421 (2) 59305311 www.eset.sk

ESET, LLC 610 West Ash Street Suite 1900 San Diego, CA 92101 U.S.A. Toll Free: +1 (866) 343-3738 Tel. +1 (619) 876-5400 Fax. +1 (619) 876-5845 www.eset.com

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